Veritex Holdings, Inc. First Quarter 2024 Results

Earnings Release April 24, 2024

NASDAQ: VBTX



# A BETTER STATE OF BANKING



## Forward-Looking Statements

This presentation includes "forward-looking statements", within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on various facts and derived utilizing assumptions, current expectations, estimates and projections and are subject to known and unknown risks, uncertainties and other factors, which change over time and are beyond our control, that may cause actual results, performance or achievements to be materially different from any future results. performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements include, without limitation, statements relating to the expected payment of Veritex's guarterly cash dividend; the impact of certain changes in Veritex's accounting policies, standards and interpretations; turmoil in the banking industry, responsive measures to mitigate and manage such turmoil and related supervisory and regulatory actions and costs and Veritex's future financial performance, business and growth strategy, projected plans and objectives, as well as other projections based on macroeconomic and industry trends, which are inherently unreliable due to the multiple factors that impact broader economic and industry trends, and any such variations may be material. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "anticipates," "intends," "projects," "estimates," "seeks," "targets," "outlooks," "plans" and similar expressions or future or conditional verbs such as "will," "should," "would," "may" and "could" are generally forward-looking in nature and not historical facts, although not all forward-looking statements include the foregoing words. We refer you to the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of Veritex's Annual Report on Form 10-K for the year ended December 31, 2023 and any updates to those risk factors set forth in Veritex's Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other filings with the Securities and Exchange Commission ("SEC"), which are available on the SEC's website at www.sec.gov. If one or more events related to these or other risks or uncertainties materialize, or if Veritex's underlying assumptions prove to be incorrect, actual results may differ materially from what Veritex anticipates. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made. Veritex does not undertake any obligation, and specifically declines any obligation, to supplement, update or revise any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by law. All forward-looking statements, expressed or implied, included in this presentation are expressly qualified in their entirety by this cautionary statement. This cautionary statement should also be considered in connection with any subsequent written or oral forward-looking statements that Veritex or persons acting on Veritex's behalf may issue.

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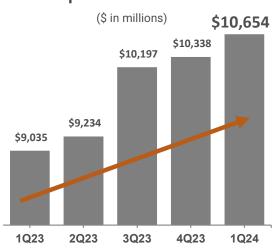
## Use of Non-GAAP Financial Measures

This presentation contains certain non-GAAP (generally accepted accounting principles) financial measures, including tangible book value per common share ("TBVPS"), tangible common equity to tangible assets, return on average tangible common equity ("ROATCE"), operating earnings, pre-tax, pre-provision ("PTPP") operating earnings, diluted operating earnings per shares ("EPS"), operating return on average assets ("ROAA"), PTPP operating ROAA, Operating ROATCE, operating efficiency ratio, operating noninterest income, operating noninterest expense and adjusted net interest margin ("NIM"). Veritex's management uses these non-GAAP financial measures to evaluate its operating performance and provide information that is important to investors. The non-GAAP financial measures that Veritex discusses in this presentation should not be considered in isolation or as a substitute for the most directly comparable or other financial measures calculated in accordance with GAAP. Please see "Reconciliation of Non-GAAP Financial Measures" at the end of this presentation for reconciliations of non-GAAP measures to the most directly comparable financial measures calculated in accordance with GAAP.

## Strengthening the Balance Sheet

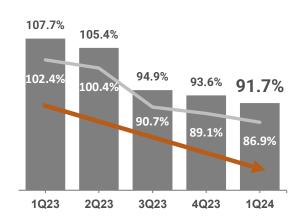


### **Deposit Growth**

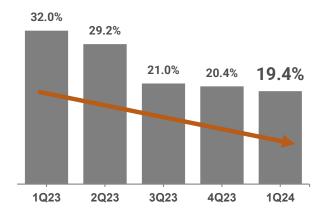


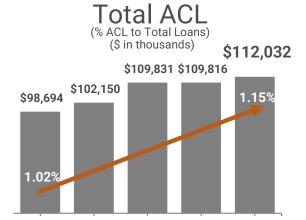
### Loan to Deposit Ratio

(line chart represents LDR, excluding MW loans)



## Reliance on Wholesale Funding<sup>1</sup>



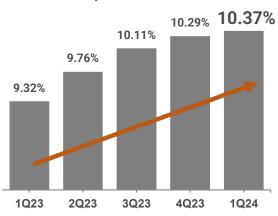


3Q23

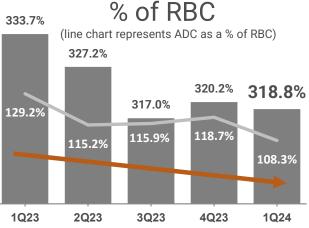
1Q23

2Q23

### CET1 / Total RWA



## CRE Concentration as



1Q24

4Q23

<sup>&</sup>lt;sup>1</sup> Reliance on wholesale funding % is calculated at the Veritex Community Bank level.

## 2024 First Quarter Highlights



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### **Key Highlights**

- Pre-tax Pre-provision = \$43.7 Million
  - 1.42% PTPP Return on Average Assets
  - 1.84% PTPP Return on Average Loans
- CET1 grew 8 bps to **10.37**%
- Deposits grew \$1.6 Billion, or 18%, year over year
- Loans grew \$46.4 Million, or 0.5%, year over year
- Announced authorization of a stock buyback program
  to purchase up to \$50 million of outstanding common
  stock over the course of a year as deemed appropriate
- Sold \$120.1 million of lower-yielding AFS debt securities with a 3.11% average yield and reinvested the proceeds in higher yielding AFS securities with a 6.24% average yield
- Unfunded commitments decreased \$203.7 million quarter over quarter

Balance Sheet <sup>1</sup>	Total
Total Loans	\$9.8
Total Deposits	\$10.6

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Key Performance Metrics	Reported	Operating
Net Income <sup>3</sup>	\$24.2	\$29.1
Diluted EPS	\$0.44	\$0.53
ROAA	0.79%	0.95%
ROATCE	9.52%	11.34%
Efficiency Ratio	62.5%	58.7%

<sup>&</sup>lt;sup>1</sup> Total loans and deposits \$ in billions as of March 31, 2024

<sup>&</sup>lt;sup>2</sup> Refer to the reconciliation of Non-GAAP financial measures at the end of this presentation

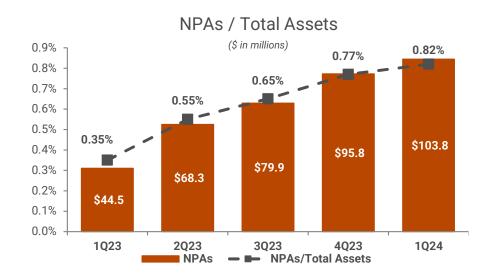
<sup>&</sup>lt;sup>3</sup> Net income \$ in millions

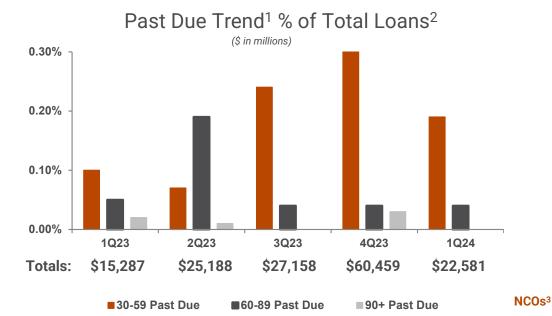
## **Credit Quality**



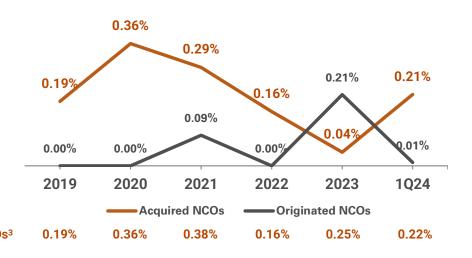
#### Summary

- 2024 annualized net charge-offs were 0.22%
- Acquired work out credits made up 95% of annualized net charge-offs for 1Q24
- NPA / Total Assets remained relatively flat at 0.82%





#### Net Charge-off Lookback



<sup>&</sup>lt;sup>1</sup> Past due loans exclude purchased credit deteriorated loans that are accounted for on a pooled basis and non-accrual loans.

<sup>&</sup>lt;sup>2</sup> Total loans excludes Loans Held for Sale, MW and PPP loans.

<sup>&</sup>lt;sup>3</sup> Net charge-offs are annualized for 1Q24.

## **Credit Quality**

(continued)



### **Quarterly Criticized Loans**

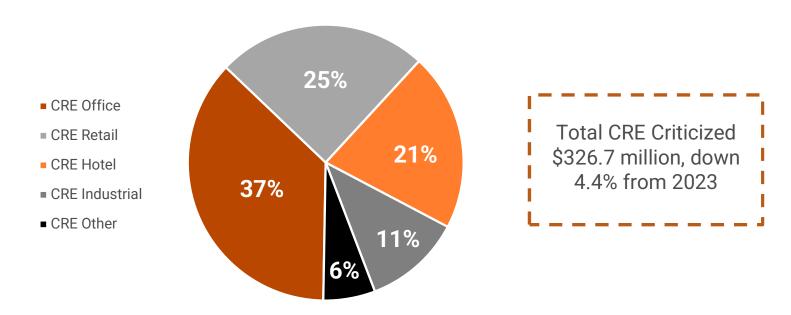
(\$ in millions, excluding PCD loans)

### **Summary**

- Criticized loans = \$524.4 million
- Criticized loans remained relatively flat quarter over quarter



Commercial Real Estate Criticized Loans Breakdown as of March 31, 2024



## **Allowance For Credit Losses**



### 1.15% Coverage // ACL increase of 13 bps from 1Q23

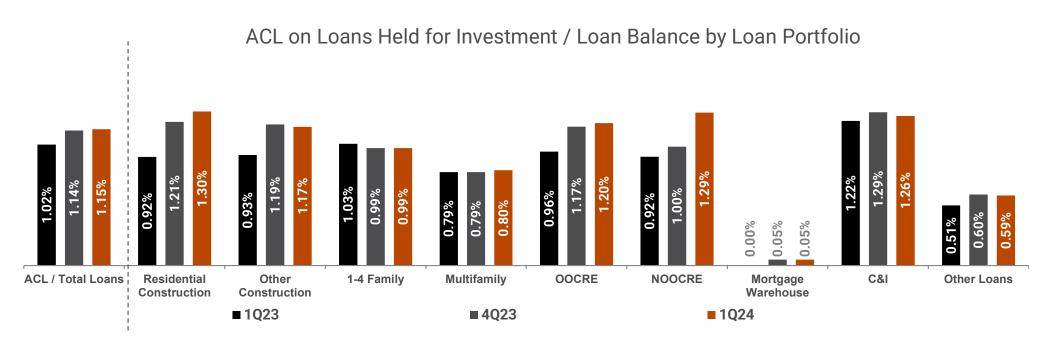
### **Summary**

- General reserve reflects current economic outlook on economy and recessionary risk
- 25% Baseline / 40% Scenario 2 / 25% Scenario 3 / 10% Scenario 4 of Moody's forecast weighting utilized in the 1Q24 ACL calculation
- General reserves have increased 15%, or 11 bps, year over year
- Q-Factors represent 34 bps of the general reserve

Loan balances subject to the ACL methodology remained relatively flat from March 2023

ACL / Total Loans up 12.7% from March 31, 2023

ACL / Total Loans, excluding MW = 1.21%



## Capital



### CET1 at 10.37%, up 105 bps year over year

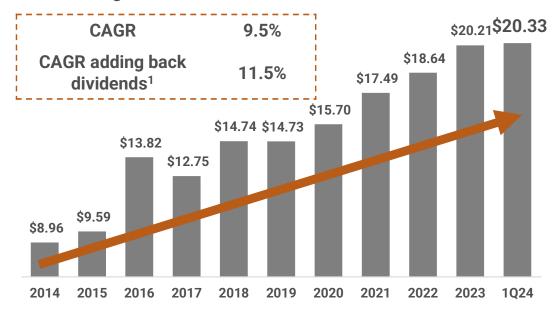
### **Summary**

- Announced stock buyback program in March 2024 for up to \$50 million
- CET1 increase primarily driven by earnings and a decrease in unfunded commitments
- RWA down \$624 million, or 5.2%, from 1Q23
- CET1, including the impact to AOCI, is 9.74%
- TBV increased to \$20.33

#### Capital Levels

Capital Ratio	1Q24	1Q23	1Q24 (includes AOCI)
CET1 Capital	10.37%	9.32%	9.74%
Tier 1 Capital	10.63%	9.56%	10.01%
Total Capital	13.33%	11.99%	12.71%

#### Tangible Book Value Trend since IPO in 2014





<sup>&</sup>lt;sup>1</sup> Total dividends of \$193.9 million included in the CAGR calculation.

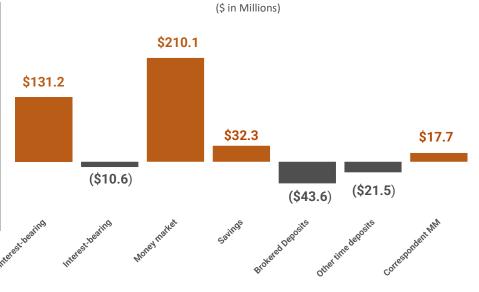
## **Deposits**



### **Summary**

- Total deposits increased \$315.6 million during 1Q24, or 12.2% annualized
- LDR decreased to **91.7**%, from 107.7%, year over year
- LDR, excluding MW loans, decreased to 86.9% from 102.4% year over year
- Wholesale funding reliance at the Bank level is 19.5%
- Uninsured and uncollateralized deposits was 31.9% on March 31, 2024

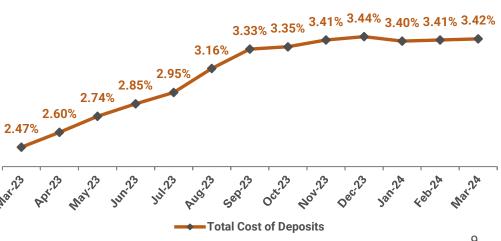
### Quarter over Quarter Change in Deposits



8 Quarter Term Funding Maturity Schedule



12 Month Trend of Total Cost of Deposits



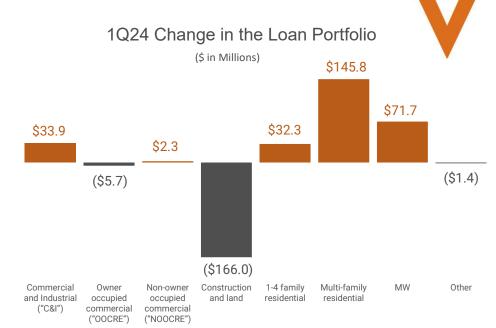
### Loans

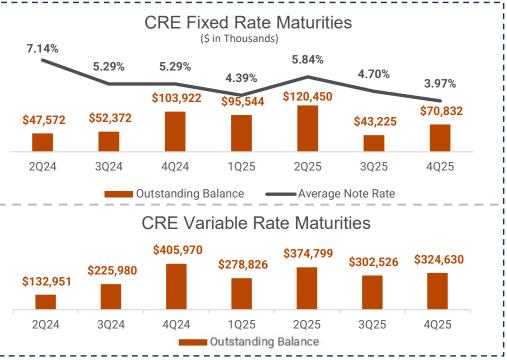
### **Summary**

- Loans grew 1.9% annualized in 1Q24
- 44% of 1Q24 payoffs were from the CRE portfolio
- 70% decrease in CRE ADC Constructed unfunded commitments year over year
- CRE ADC Construction Unfunded Balances decreased
   61%, year over year, to \$696 Million

## Quarterly Loan Commitment Production and Commitment Payoffs







# **CRE By Type**



## Breakdown of CRE by Term and ADC (\$ in thousands)

	Term	ADC	Total
Multifamily	751,607	465,760	1,217,367
Whs/Industrial	566,332	550,920	1,117,252
Retail	665,929	34,668	700,597
Office	514,552	13,634	528,186
Hotel	403,658	39,999	443,657
SFR	-	373,813	373,813
Commercial and Other	203,226	104,171	307,397
Consumer	-	14,128	14,128
Total	3,105,304	1,597,093	4,702,397

#### Out of State Term/ADC as % of Total CRE (\$ in thousands)

	,
008	% Total
137,544	3%
318,802	7%
179,544	4%
32,465	1%
85,625	2%
8,424	-
22,797	-
	-
785,201	17%

## Out of State Exposure



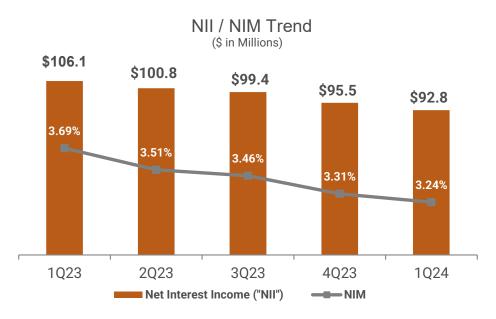
Breakdown of Out of State									
Total Loans	\$9,706,013	% of Total							
(\$ in thousands)									
National Businesses <sup>1</sup>	\$1,239,001	12.7%							
Mortgage Warehouse	224,903								
Mortgage Servicing Rights	229,804								
Lender Finance	536,568								
Specialty Finance	55,051								
USDA and SBA	192,675								
Mortgage	\$257,486	2.7%							
Out of State	\$1,101,580	11.3%							
Texas CRE Developers	785,201	8.1%							
C&I / Shared National Credits	316,379	3.2%							

## Net Interest Income



### Summary

- 1Q24 NIM 3.24%
- 1Q24 Total Loans Yield 6.81%
- Average Cost of Total Deposits 3.42%
- Average earnings assets increased to \$11.5 million as of 1Q24



#### Net Interest Income Rollforward

(\$ in thousand)	
4Q23 Net Interest Income	\$95,533
Impact of change in volume	901
Impact of deposit rate changes	(1,258)
Change in day count	(1,011)
Impact of loan rate changes	(486)
Change in earning asset mix and other	(873)
1Q24 Net Interest Income	\$92,806

#### Interest Rate Sensitivity<sup>1</sup>

	1Q24	_	1Q24
Interest Rate Scenario	Percentage Change From Base	EVE Shock Scenerio	Percentage Change From Base
Up 200 bps	9.12%	Up 200 bps	-3.77%
Up 100 bps	4.67%	Up 100 bps	-1.33%
BASE CASE	0.00%	BASE CASE	0.00%
Down 100 bps	-5.89%	Down 100 bps	-1.51%
Down 200 bps	-10.32%	Down 200 bps	-3.98%

<sup>&</sup>lt;sup>1</sup> Interest rate sensitivity is calculated using a static rate shock.

## Interest Rates



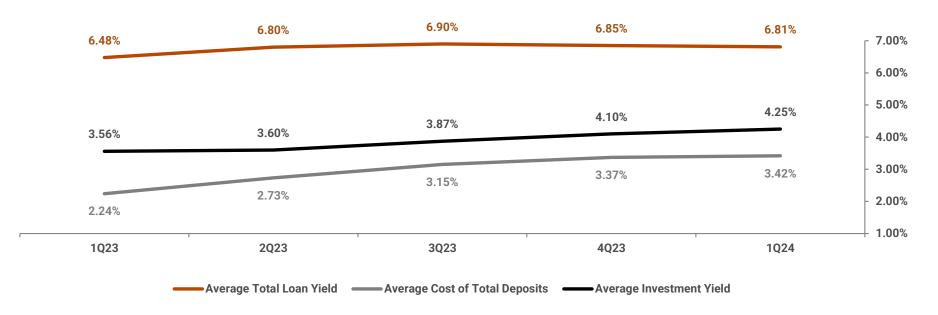
### **Summary**

- Average 1Q24 loan and deposit new production spread = 351 bps
- Average debt securities yield at 4.25%
- Average loan held for investment yield at 6.83%

#### Variable and Hybrid Loans by Index

Variable and Hybrid Loans by Rate Index	 Amount (in millions)	% of Variable and Hybrid Loans
SOFR	\$ 5,772.2	78.7%
Prime Rate	\$ 1,373.6	18.7%
Other	\$ 192.8	2.6%
Total Variable and Hybrid Loans	\$ 7,338.6	100.0%

## 5 Quarter Trend (Loans, Investments and Deposits)



## Investments and Liquidity



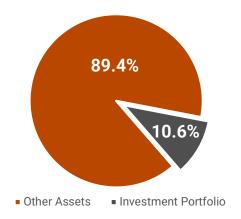
### **Summary**

- Represents 10.6% of total assets
- 86.7% in AFS securities
- Effective duration = 4.0
- 1Q24 portfolio yield = 4.25%

### 1Q24 Restructure

- Sold \$120.1 million in AFS securities with a 3.11% average yield
- Reinvested a majority of the proceeds into higher yielding securities at a 6.26% average yield
- Transaction will have a 1.8 years earn-back

# Debt Investments as % of Total Assets Total Assets: \$12.7 Billion



### 1Q24 Sources of Liquidity

#### **Current on-balance sheet:**

**Total Liquidity** 

Cash and equivalents	740,769
Unpledged AFS securities	139,050
Total on-balance sheet	879,819
Fed Funds borrowing capacity	150,000
FHLB remaining borrowing capacity	2,212,563
Federal Reserve discount window	2,968,439
Brokered deposits available <sup>1</sup>	142,977
Total available sources	5,473,979

\$6,353,798

<sup>&</sup>lt;sup>1</sup> Brokered deposits available is driven by Company policy and not market availability.

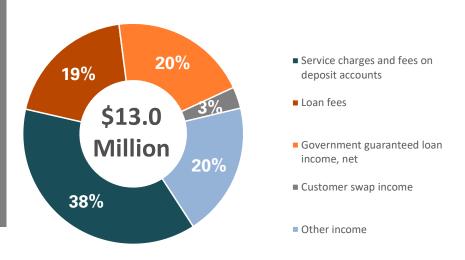
## Noninterest Income and Expense



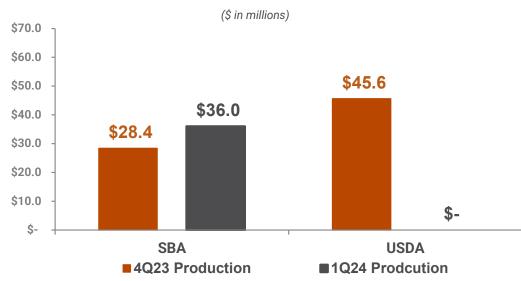
### **Summary**

- 1Q24 operating noninterest income = \$13.0 Million
- 1Q24 operating noninterest expense = \$62.1
   Million
- Government guaranteed loan income decreased to \$2.6 million from \$4.4 million quarter over quarter

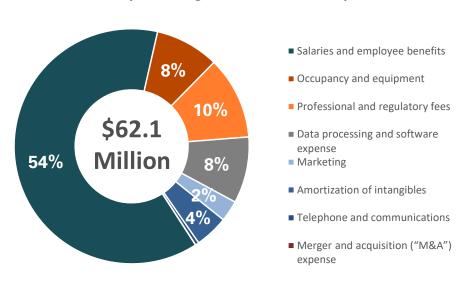
#### **Operating Noninterest Income**



#### SBA and USDA Quarter over Quarter Production



#### **Operating Noninterest Expense**



Veritex Holdings, Inc. First Quarter 2024 Results

Supplemental Information



# A BETTER STATE OF BANKING



						As of				-
	M	ar 31, 2024	D	ec 31, 2023	S	ер 30, 2023	J	ın 30, 2023	M	lar 31, 2023
			-	(Dollars in	hous	ands, except pe	r sha	re data)	i.	
Tangible Common Equity										
Total stockholders' equity	S	1,538,515	S	1,531,323	S	1,491,166	S	1,491,280	S	1,493,737
Adjustments:										
Goodwill		(404,452)		(404,452)		(404,452)		(404,452)		(404,452)
Core deposit intangibles		(26,057)		(28,495)		(30,933)		(33,371)		(35,808)
Tangible common equity	S	1,108,006	S	1,098,376	S	1,055,781	S	1,053,457	S	1,053,477
Common shares outstanding		54,496	100	54,338		54,305		54,261	7	54,229
Book value per common share	s	28.23	S	28.18	s	27.46	s	27.48	S	27.54
Tangible book value per common share	S	20.33	5	20,21	S	19.44	S	19.41	S	19.43

						As of				
	1	Mar 31, 2024	i	Dec 31, 2023	1	Sep 30, 2023	į,	Jun 30, 2023	1	Mar 31, 2023
			27.1	(1	Doll	ars in thousand	ls)			
Tangible Common Equity										
Total stockholders' equity	S	1,538,515	S	1,531,323	S	1,491,166	S	1,491,280	S	1,493,737
Adjustments:										
Goodwill		(404,452)		(404,452)		(404,452)		(404,452)		(404,452)
Core deposit intangibles		(26,057)	50	(28,495)		(30,933)		(33,371)		(35,808)
Tangible common equity	S	1,108,006	S	1,098,376	S	1,055,781	S	1,053,457	S	1,053,477
Tangible Assets		-	200				8		8	
Total assets	S	12,708,396	5	12,394,337	5	12,346,331	S	12,470,368	S	12,609,487
Adjustments:										
Goodwill		(404,452)		(404,452)		(404,452)		(404,452)		(404,452)
Core deposit intangibles		(26,057)		(28,495)		(30,933)		(33,371)		(35,808)
Tangible Assets	S	12,277,887	S	11,961,390	S	11,910,946	S	12,032,545	S	12,169,227
Tangible Common Equity to Tangible Assets		9.02 %		9.18 %		8.86 %		8,76 %		8.66 %



	For the Quarter Ended							
	Mar 31, 2024	Dec 31, 2023	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023			
		(De	llars in thousa	inds)	1.0			
Net income available for common stockholders adjusted for amortization of core deposit intangibles								
Net income	\$ 24,156	\$ 3,499	\$ 32,621	\$ 33,730	\$ 38,411			
Adjustments:								
Plus: Amortization of core deposit intangibles	2,438	2,438	2,438	2,438	2,438			
Less: Tax benefit at the statutory rate	512	512	512	512	512			
Net income available for common stockholders adjusted for amortization of core deposit intangibles	\$ 26,082	\$ 5,425	S 34,547	\$ 35,656	\$ 40,337			
Average Tangible Common Equity								
Total average stockholders' equity	\$1,533,868	\$1,510,286	\$1,508,170	\$1,510,625	\$1,476,576			
Adjustments:								
Average goodwill	(404,452)	(404,452)	(404,452)	(404,452)	(404,452)			
Average core deposit intangibles	(27,656)	(30,093)	(32,540)	(34,969)	(37,361)			
Average tangible common equity	\$1,101,760	\$1,075,741	\$1,071,178	\$1,071,204	\$1,034,763			
Return on Average Tangible Common Equity (Annualized)	9.52 %	2.00 %	12.80 %	13.35 %	15.81 %			



		For the Quarter Ended											
	Mar 31, 2024		Dec 31, 2023		Sep 30, 2023		Jun 30, 2023		Ma	r 31, 2023			
	A.		(D	ollars in th	ousan	ds, except p	er sh	re data)	el an				
Operating Earnings													
Net income	S	24,156	S	3,499	S	32,621	S	33,730	S	38,411			
Plus: Severance payments <sup>1</sup>				-		-		1,194		835			
Plus: Loss on sale of AFS securities, net		6,304		-		_		-		5,321			
Plus: Equity method investment write-down				29,417		-				-			
Plus: FDIC special assessment		2-3		768		_		2-0		-			
Operating pre-tax income	(4)	30,460	0.00	33,684	*	32,621	H)	34,924	20	44,567			
Less: Tax impact of adjustments		1,323		2,059	0	_		251		1,293			
Operating earnings	S	29,137	S	31,625	S	32,621	S	34,673	S	43,274			
Weighted average diluted shares outstanding		54,842		54,691		54,597		54,486		54,606			
Diluted EPS	S	0.44	S	0.06	s	0.60	S	0.62	S	0.70			
Diluted operating EPS	S	0.53	S	0.58	S	0.60	S	0.64	S	0.79			

<sup>1</sup> Severance payments relate to certain restructurings made during the periods disclosed.



	For the Quarter Ended									
	Mar 31, 2024		Dec 31, 2023		Sep 30, 2023		Jun 30, 2023		Mar 31, 2023	
				(De	olla	rs in thousand	ls)			
Pre-Tax, Pre-Provision Operating Earnings										
Net income	S	24,156	s	3,499	S	32,621	S	33,730	S	38,411
Plus: Provision for income taxes		7,237		6,004		9,282		9,725		11,012
Plus: Provision for credit losses and unfunded commitments		5,959		8,000		7,718		13,871		10,882
Plus: Severance payments		-		-				1,194		756
Plus: Loss on sale of AFS securities, net		6,304		2.0		::				5,321
Plus: Equity method investment write-down		_		29,417		_		_		_
Plus: FDIC special assessment		5 <u>84</u>		768				- 22		255
Pre-tax, pre-provision operating earnings	S	43,656	S	47,688	S	49,621	S	58,520	S	66,382
Average total assets	S 1:	2,336,042	\$1	12,306,634	S 1	2,259,062	S	12,350,223	S 1.	2,214,313
Pre-tax, pre-provision operating return on average assets <sup>1</sup>		1.42 %		1.54 %		1.61 %		1.90 %		2.20 %
Average loans	S	9,563,372	s	9,581,784	S	9,625,005	s	9,657,313	s	9,501,309
Pre-tax, pre-provision operating return on average loans		1.84 %		1.97 %		2.05 %		2.43 %		2.83 %
Average total assets	\$ 13	2,336,042	\$ 1	12,306,634	\$1	2,259,062	S	12,350,223	\$ 1	2,214,313
Return on average assets <sup>1</sup>		0.79 %		0.11 %		1.06 %		1.10 %		1.28 %
Operating return on average assets <sup>1</sup>		0.95		1.02		1.06		1.13		1.44



intangibles										
Operating earnings	S	29,137	s	31,625	S	32,621	s	34,673	S	43,274
Adjustments:										
Plus: Amortization of core deposit intangibles		2,438		2,438		2,438		2,438		2,438
Less: Tax benefit at the statutory rate	Nag.	512		512		512		512		512
Operating earnings adjusted for amortization of core deposit intangibles	s	31,063	s	33,551	s	34,547	s	36,599	s	45,200
Average Tangible Common Equity										
Total average stockholders' equity	S	1,533,868	S	1,510,286	s	1,508,170	S	1,510,625	5	1,476,576
Adjustments:										
Less: Average goodwill		(404,452)		(404,452)		(404,452)		(404,452)		(404,452)
Less: Average core deposit intangibles		(27,656)		(30,093)		(32,540)		(34,969)	-	(37,361)
Average tangible common equity	S	1,101,760	S	1,075,741	S	1,071,178	S	1,071,204	S	1,034,763
Operating return on average tangible common equity <sup>1</sup>	=	11.34 %	_	12.37 %	_	12.80 %	_	13.70 %	_	17.72 %
Efficiency ratio		62.45 %		77.49 %		54.49 %		49.94 %		48.42 %
Operating efficiency ratio										
Net înterest income	S	92,806	s	95,533	s	99,361	s	100,831	5	103,389
A STATE OF THE STA		6,662		(17,792)		9,674		13,692		13,531
Noninterest income								1,		5,321
Plus: Loss on sale of AFS securities, net		6,304		-						_
		6,304		29,417		_		-		
Plus: Loss on sale of AFS securities, net	4	6,304 — 12,966	-	29,417 11,625	_	9,674		13,692	-	18,852
Plus: Loss on sale of AFS securities, net Plus: Equity method investment write-down	4				-	9,674 59,414		13,692 57,197	-	18,852 56,615
Plus: Loss on sale of AFS securities, net Plus: Equity method investment write-down Operating noninterest income		12,966		11,625	-	- 10	-			
Plus: Loss on sale of AFS securities, net Plus: Equity method investment write-down Operating noninterest income Noninterest expense		12,966		11,625 60,238		- 10				
Plus: Loss on sale of AFS securities, net Plus: Equity method investment write-down Operating noninterest income Noninterest expense Less: FDIC special assessment	s	12,966	s	11,625 60,238	s	- 10	s	57,197	5	56,615

Annualized ratio for quarterly metrics.



# A BETTER STATE OF BANKING