



VERITEX

Investor Presentation

3rd Quarter 2020

Safe Harbor



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Non-GAAP Financial Measures

Veritex reports its results in accordance with United States generally accepted accounting principles (“GAAP”). However, management believes that certain supplemental non-GAAP financial measures used in managing its business provide meaningful information to investors about underlying trends in its business. Management uses these non-GAAP measures to assess the Company’s operating performance and believes that these non-GAAP measures provide information that is important to investors and that is useful in understanding Veritex’s results of operations. However, non-GAAP financial measures are supplemental and should be viewed in addition to, and not as an alternative for, Veritex’s reported results prepared in accordance with GAAP. The following are the non-GAAP measures used in this presentation:

- Tangible book value per common share;
- Tangible common equity to tangible assets;
- Returns on average tangible common equity;
- Operating earnings;
- Pre-tax, pre-provision operating earnings;
- Diluted operating earnings per share (“EPS”);
- Pre-tax, pre-provision operating return on average assets;
- Operating return on average tangible common equity;
- Operating efficiency ratio;
- Operating noninterest income;
- Operating noninterest expense;
- Adjusted net interest margin.

Please see “Reconciliation of Non-GAAP Financial Measures” at the end of this presentation for reconciliations of non-GAAP measures to the most directly comparable financial measures calculated in accordance with GAAP.



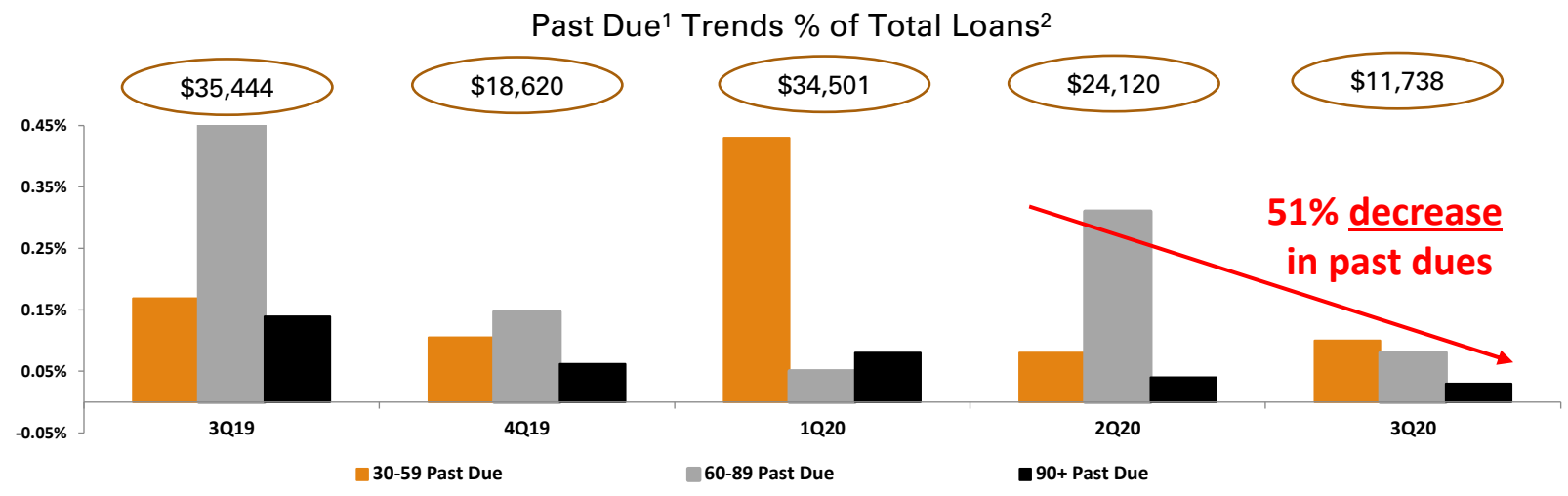
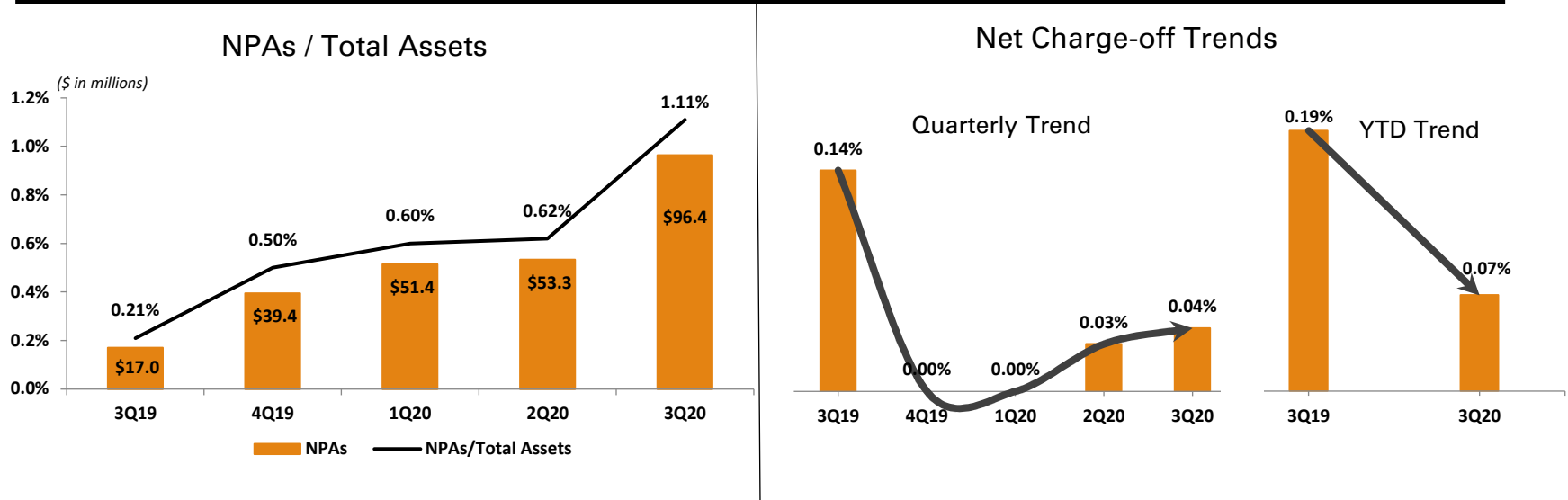
Third Quarter Overview

Strong PTPP Earnings	<ul style="list-style-type: none">• Pre-tax, pre-provision operating earnings of \$39.3 million – 1.82% of average assets annualized¹• Net income of \$22.9 million, or \$0.46 diluted earnings per share (“EPS”)
Building Reserves	<ul style="list-style-type: none">• Provision for credit losses and unfunded commitments of \$10.1 million for the quarter• Allowance for credit losses coverage increased to 2.10% of total loans held for investment, excluding mortgage warehouse (“MW”) and Paycheck Protection Program (“PPP”) loans, compared to 2.01% in 2Q20• Net charge-offs of \$2.5 million for the quarter, or 4 bps to average loans outstanding
Capital Strong & Growing	<ul style="list-style-type: none">• Maintained strong regulatory capital metrics – growth in total common equity tier 1 capital of \$20.9 million• Declared quarterly dividend of \$0.17• No share repurchases during the third quarter. Intent is to be active with remaining \$31 million in available buyback. Extended expiration date to March 31, 2021.
Loan and Deposit Growth	<ul style="list-style-type: none">• Total loans, excluding mortgage warehouse and PPP, increased \$63.2 million, or 4.4% linked quarter annualized, compared to 2Q20• Mortgage warehouse lending (counter cyclical) increased 23.3% compared to 2Q20• Total deposits grew \$97.0 million, or 6.3% annualized• Average cost of total deposits decreased to 0.46% from 0.59% as of 2Q20

¹ Please refer to the “Reconciliation of Non-GAAP Financial Measures” at the end of this presentation for a description and reconciliation of these non-GAAP financial measures.



Asset Quality



¹ Past due loans exclude purchased credit deteriorated loans that are accounted for on a pooled basis and non-accrual loans.
² Total loans excludes Loans Held for Sale, MW and PPP loans.

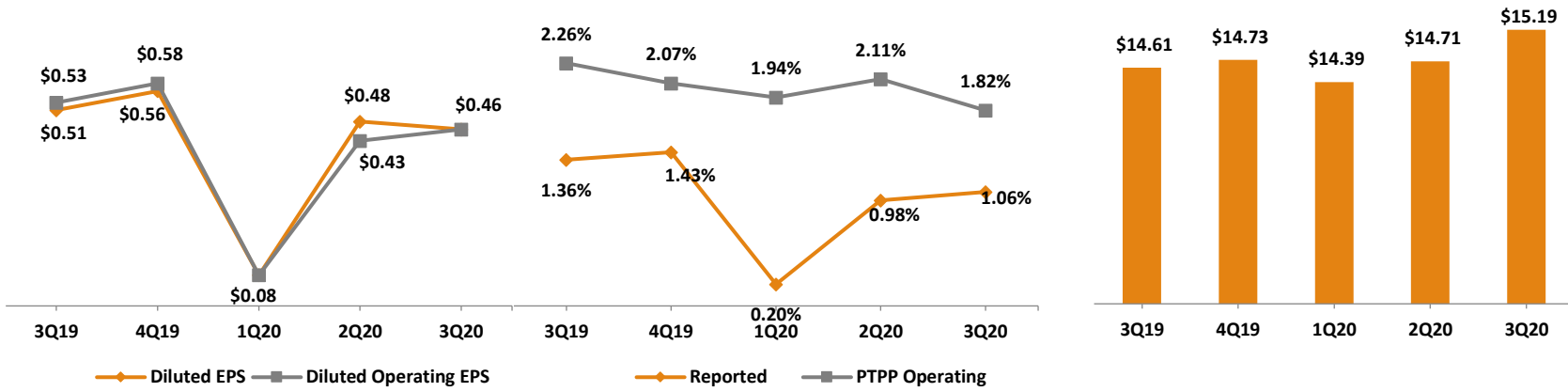


Financial Results

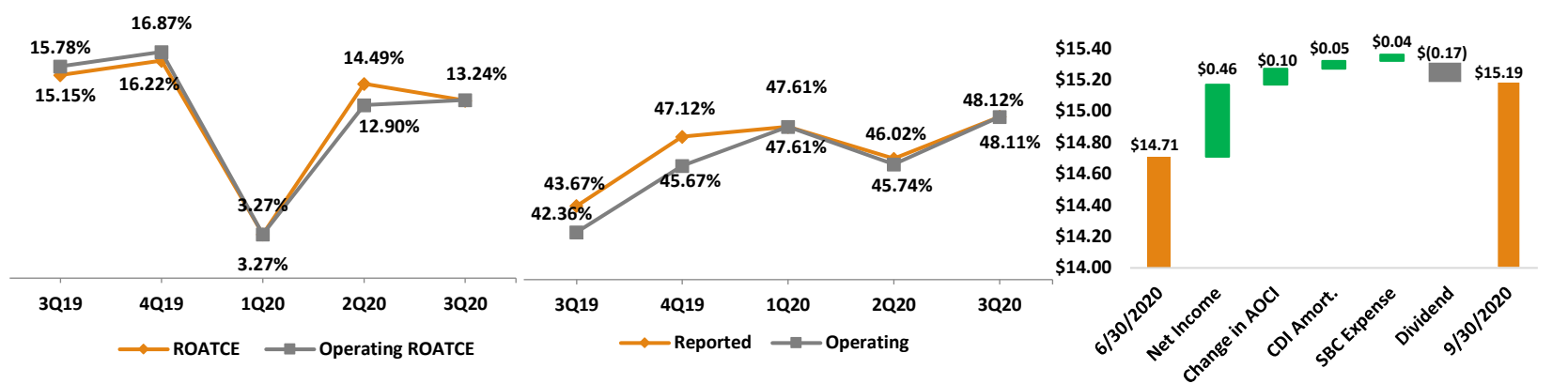


Key Financial Metrics

Diluted EPS¹ ROAA¹ Tangible Book Value per Common Share¹



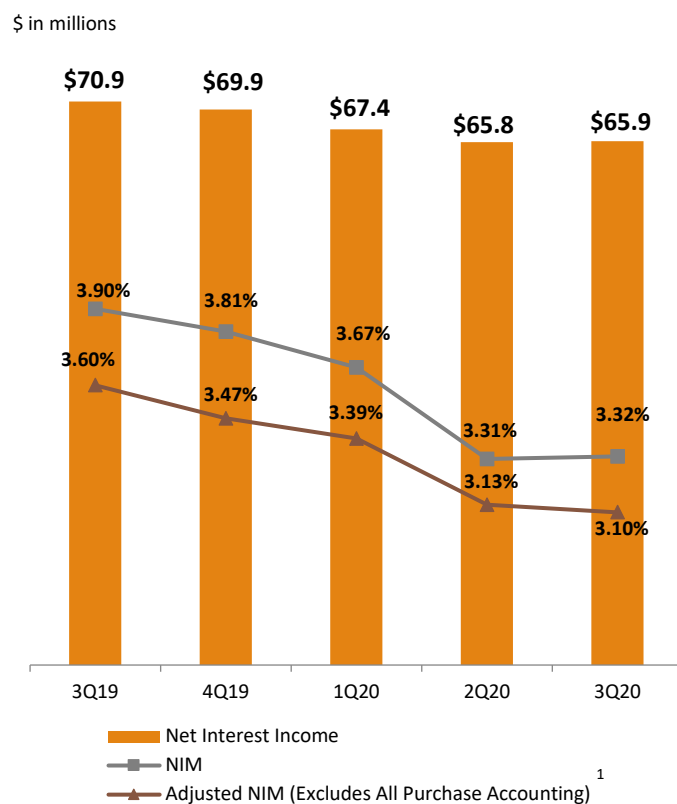
Return on Average Tangible Common Equity¹ Efficiency Ratio¹ Tangible Book Value per Common Share Build



¹ Please refer to the "Reconciliation of Non-GAAP Financial Measures" at the end of this presentation for a description and reconciliation of these non-GAAP financial measures.



Net Interest Income



- Net interest income of \$65.9 million, up slightly from 2Q20
- Net interest margin (“NIM”) of 3.32% up 1 bp compared to 2Q20
- Q3 weighted average loan production rate of 4.06%, excluding mortgage warehouse
- Q3 weighted average interest-bearing deposit rate of 30 bps on production

Drivers of NIM change		
	\$	%
2Q20 NIM	65,758	3.31%
Impact of rates on loans	(2,684)	(0.14)
Impact of rates on interest-bearing deposits	1,693	0.09
Impact of growth	962	0.05
Impact of PCD loan forgiveness	(772)	(0.04)
Impact of purchase accounting	665	0.03
Other changes	249	0.02
3Q20 NIM	65,871	3.32%

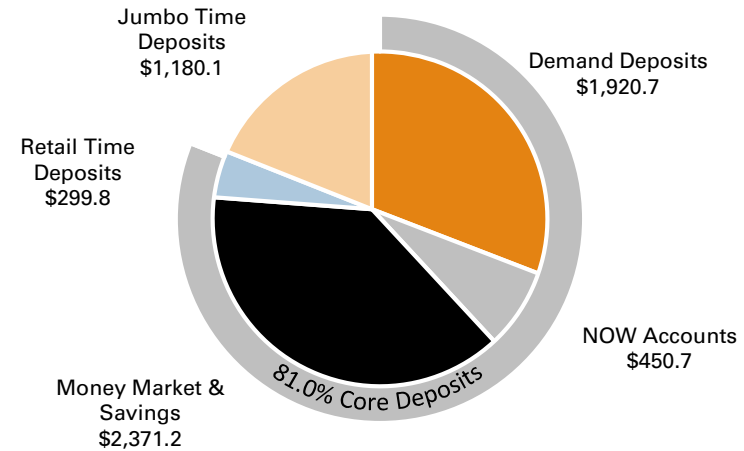
¹ Purchase accounting adjustments are primarily comprised of loan accretion and deposit premium amortization of \$4.0 million and \$110 thousand, respectively, in 3Q20, \$3.1 million and \$263 thousand, respectively, in 2Q20, \$4.4 million and \$423 thousand, respectively, in 1Q20, \$5.6 million and \$740 thousand, respectively, in 4Q19 and \$4.2 million and \$1.2 million, respectively, in 3Q19.



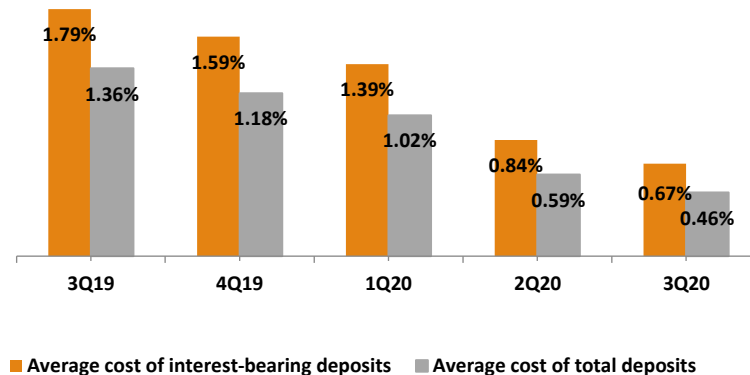
Deposits – Continued Growth & Improving Mix

- Total deposits, excluding time deposits, increased \$120.8 million, or 10.5% annualized, during 3Q20.
- Noninterest-bearing deposits totaled \$1.9 billion, which comprised 30.9% of total deposits as of September 30, 2020.
- Excluding MW and PPP loans, the loan to deposit ratio was 93.0% at September 30, 2020, virtually unchanged from 2Q20
- Reliance on less valuable time deposits has decreased from 32% in 3Q19 to 23% in 3Q20.

Deposit Composition as of September 30, 2020



Quarterly Cost of Interest-bearing Deposits and Total Deposits



CD Maturity Table

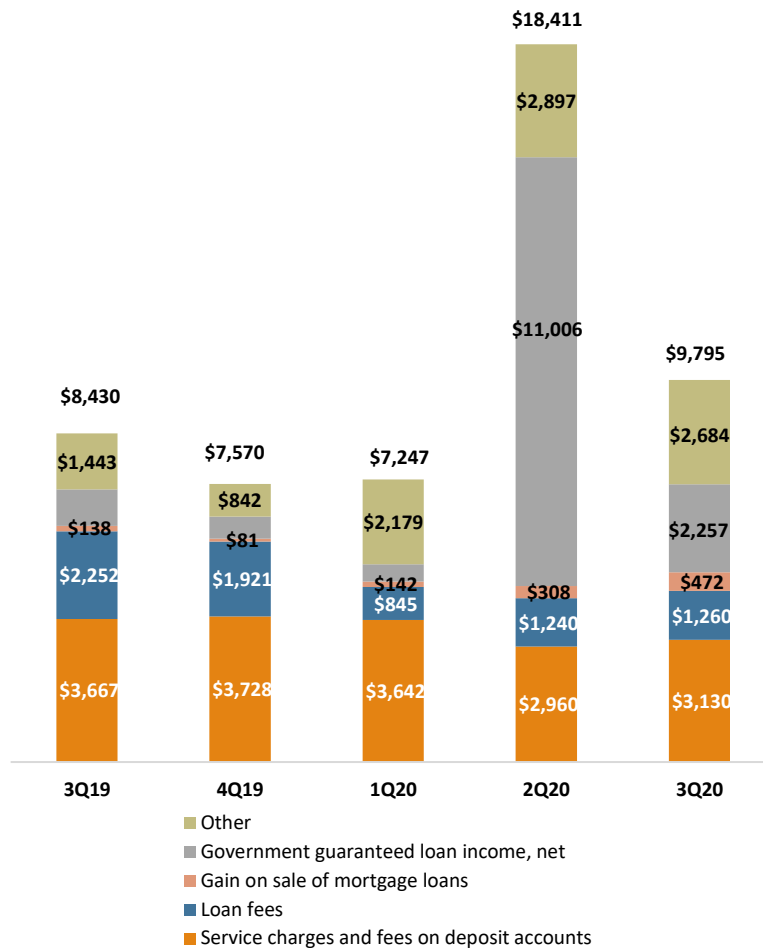
	Balance (\$000)	WA Rate
Q4 2020	417,380	1.44%
Q1 2021	336,017	1.22%
Q2 2021	278,639	1.41%
Q3 2021	205,031	0.93%
Q4 2021	72,688	1.62%
Q1 2022	74,012	1.42%
Q2 2022	20,348	1.38%
Q3 2022	26,093	0.82%
Q4 2022 +	49,688	1.99%
Total	1,479,896	1.33%



Noninterest Income/Expense (Operating)

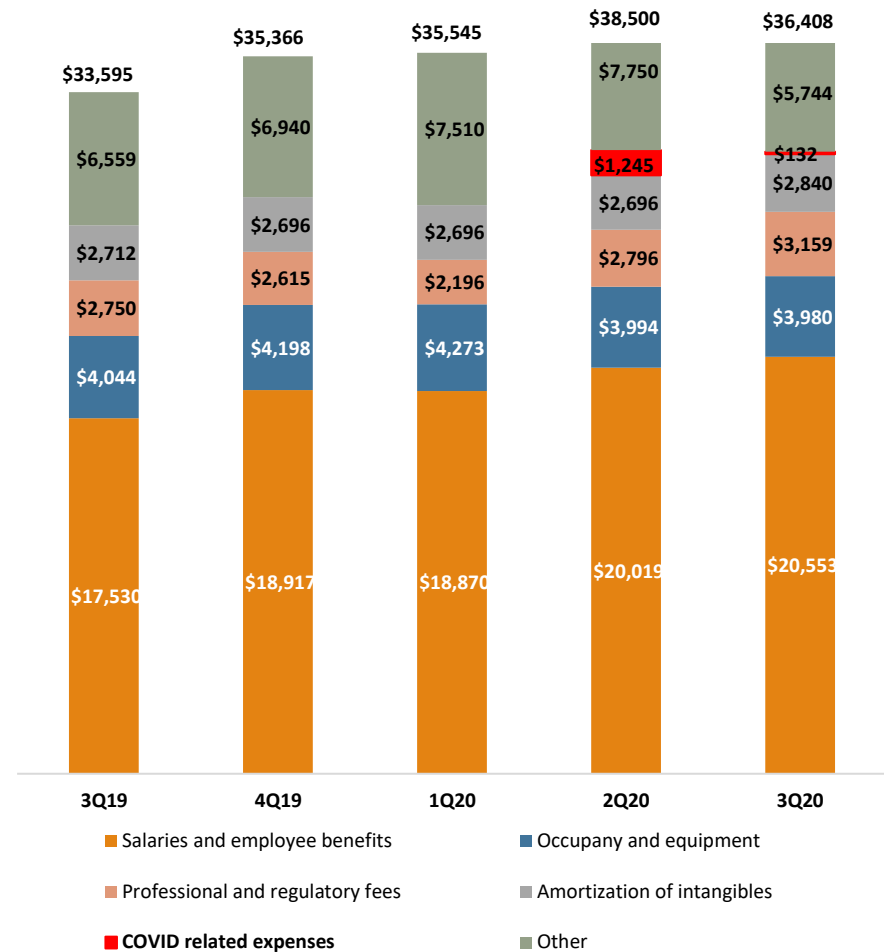
(\$ in thousands)

Operating Noninterest Income¹ Composition



(\$ in thousands)

Operating Noninterest Expense¹ Composition



¹ Please refer to the "Reconciliation of Non-GAAP Financial Measures" at the end of this presentation for a description and reconciliation of this non-GAAP financial measures.



Allowance for Credit Losses

(\$ in thousands)	June 30, 2020	September 30, 2020	(Decrease) / Increase in ACL	September 30, 2020 Reserve % per Portfolio
Pooled Loans, excluding MW and PPP				
Commercial	\$ 23,370	\$ 21,059	\$ (2,311)	1.35%
CRE	38,590	37,915	(675)	1.54%
Multifamily	6,429	6,542	113	1.59%
Construction and Land	9,084	9,468	384	1.51%
1-4 Family Residential	10,217	9,860	(357)	1.81%
Consumer	311	290	(21)	2.31%
Total	\$ 88,001	\$ 85,134	\$ (2,867)	1.52%
Specific Reserves - Nonaccruals	\$ 5,713	\$ 18,892	\$ 13,179	21.15%
PCD Reserves	\$ 21,651	\$ 17,565	\$ (4,086)	13.08%
Allowance for Credit Loss ("ACL"), ex. MW and PPP	\$ 115,365	\$ 121,591		
ACL / Total Loans Held for Investment, ex. MW and PPP	2.01%	2.10%		
ACL / Total Loans Held for Investment	1.76%	1.80%		
Reserve for Unfunded Expected to Fund	\$ 8,398	\$ 9,828		
Net Charge-offs	\$ (1,554)	\$ (2,466)		

CECL Modeling Assumptions

- › Weighted Moody's Texas unemployment and year-over-year % change in Texas GDP scenarios utilized in model
- › Forecasts feature significant recessionary estimates followed by slow improvement
- › Continued elevated qualitative reserves results in an ending ACL slightly over the results if we utilized Moody's "W" shape economic recovery assumptions without qualitative factors

Third Quarter PCD Update

- › Acquired PCD loans **decreased from \$146.3 million to \$121.9 million**, or 17%, during 3Q20 compared to 2Q20
- › Remaining PCD portfolio represents 2.1% of Total Loans HFI, excluding MW and PPP
- › During the third quarter, a \$13.8 million purchased credit deteriorated loan was resolved. It carried a \$3.4 million specific reserve and was resolved with a charge-off of \$2.1 million and forgiven interest



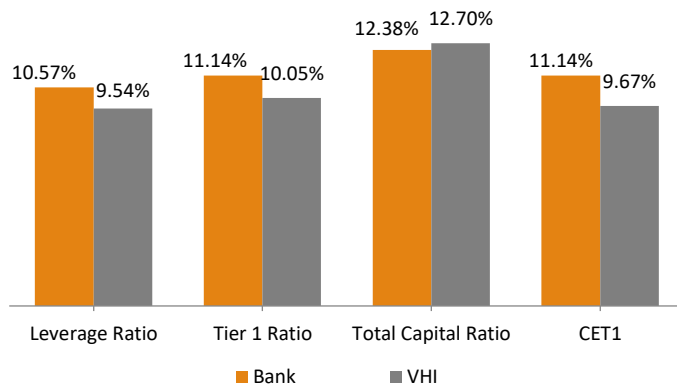
Capital and Liquidity



Capital Remains Strong and Continues to Build

(\$ in thousands)	September 30, 2020	June 30, 2020	\$ Change
Basel III Standardized¹			
CET1 capital	\$ 746,937	\$ 726,006	\$ 20,931
CET1 capital ratio	9.7%	9.7%	
Leverage capital	\$ 776,108	\$ 755,121	\$ 20,987
Leverage capital ratio	9.5%	9.2%	
Tier 1 capital	\$ 776,108	\$ 755,121	\$ 20,987
Tier 1 capital ratio	10.1%	10.1%	
Total capital	\$ 980,761	\$ 955,220	\$ 25,541
Total capital ratio	12.7%	12.7%	
Risk weighted assets	\$ 7,721,312	\$ 7,516,531	\$ 204,781
Total assets ²	\$ 8,702,375	\$ 8,587,858	\$ 114,517
Tangible common equity / Tangible Assets ³	9.12%	8.96%	

Ratios as of September 30, 2020



- Dividends
 - › On October 28, 2020, declared quarterly cash dividend of \$0.17 per common share payable in November 2020
 - › Will continuously review dividend with Board of Directors throughout the COVID-19 pandemic
- Stock Buyback Program
 - › **Resume buyback in 4Q20 with \$31 million remaining in authorization and extended expiration date to March 31, 2021**
- On October 5, 2020, issued \$125 million in fixed-to-floating rate subordinated debt initially bearing a fixed interest rate of 4.125%. This raised total capital ratio to 14.01% on a pro forma basis

¹ Estimated capital measures inclusive of CECL capital transition provisions as of September 30, 2020.

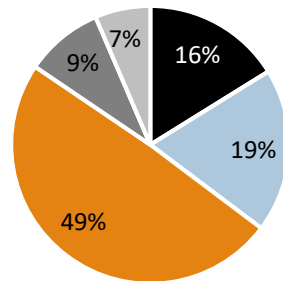
² Total assets includes PPP loans that we did not utilize the Paycheck Protection Program Liquidity Facility to fund.

³ Please refer to the "Reconciliation of Non-GAAP Financial Measures" at the end of this presentation for a description and reconciliation of these non-GAAP financial measures.



Robust and Stable Liquidity

Debt Securities Portfolio as of September 30, 2020



■ MUN ■ COR ■ CMO ■ MBS ■ ABS

Available for Sale Portfolio Breakout

Security Type	Book Value	Market Value	Net Unrealized Gain
Corporate	\$ 166,655	\$ 170,421	\$ 3,766
Municipal	113,553	121,636	8,083
Mortgage-Backed Security	256,546	274,072	17,526
Collateralized Mortgage Obligation	414,430	436,942	22,512
Asset Backed Securities	54,257	57,385	3,128
	\$ 1,005,441	\$ 1,060,456	\$ 55,015

No required provision for credit loss on our debt securities portfolio as of September 30, 2020

Ratings Profile

	S&P		Moody's
AAA	75.2%	Aaa	66.8%
AA	0.7%	Aa1	0.5%

Portfolio Highlights

Wtd. Avg. Tax Equivalent Yield	2.85%
% Available-for-Sale	97.0%
Avg. Life	5.7 yrs
Effective Duration	4.1 yrs

\$ in millions

Primary & Secondary Liquidity Sources

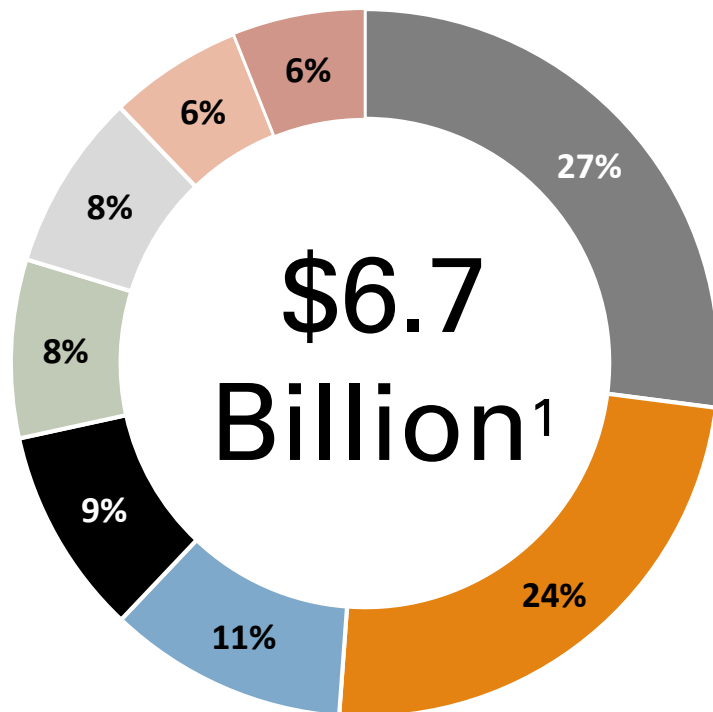
Cash and Cash Equivalents	\$ 128,767
Unpledged Investment Securities	989,422
FHLB Borrowing Availability	322,891
Unsecured Lines of Credit	175,000
Funds Available through Fed Discount Window	728,956
Available Paycheck Protection Program Liquidity Facility ("PPPLF") from FRB	\$ 407,502
Total as of September 30, 2020	\$ 2,752,538



Credit Outlook



Loan Portfolio by Loan Type



- NOOCRE
- C&I
- OOCRE
- Construction and Land
- 1-4 Family Residential
- Mortgage Warehouse
- Multifamily
- PPP

NOOCRE

Outstanding: \$1.8 Billion
 Unfunded: \$118.5 Million
 Average Loan: \$2.7 Million
 WA LTV: 60%
 NPL: 2.04%

C&I

Outstanding: \$1.6 Billion
 Unfunded: \$931.6 Million
 Average Loan: \$568 Thousand
 NPL: 2.60%

OOCRE

Outstanding: \$734.9 Million
 Unfunded: \$16.4 Million
 Average Loan: \$907 Thousand
 WA LTV: 65%
 NPL: 0.72%

Construction

Outstanding: \$623.5 Million
 Unfunded: \$889.7 Million
 Average Loan: \$1.3 Million
 WA LTV: 61%
 NPL: 0.13%
 WA % Complete: 50%

Multifamily

Outstanding: \$412.4 Million
 Unfunded: \$9.1 Million
 Average Loan: \$5.3 Million
 WA LTV: 68%
 NPL: 0%

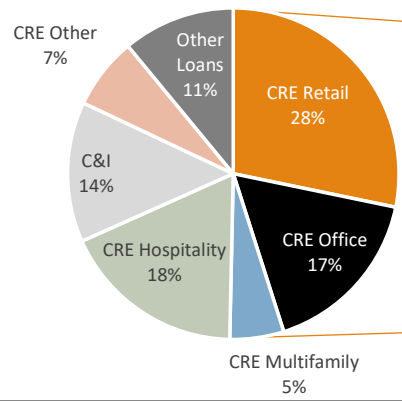
¹ Total loans excludes Loans Held for Sale.



Loan Deferral Program Update

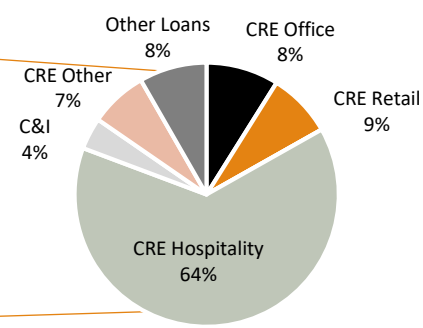
Total deferrals remaining represent **2.3%** of Loans HFI¹

Loan Deferrals as of 7/24/2020



Deferrals / Loans HFI¹
20.9%

Loan Deferrals as of 10/22/2020



Deferrals / Loans HFI¹
2.3%

↓ 89%

Loan Type	\$ of Total Remaining Deferrals	
	Balance (mm)	% of Deferrals
CRE Retail	\$338.5	28%
CRE Office	201.9	17%
CRE Multifamily	63.1	5%
CRE Hospitality	215.6	18%
C&I	164.4	14%
CRE Other	83.7	7%
Other Loans	131.6	11%
Total	\$1,198.8	100%

Loan Type	\$ of Total Remaining Deferrals		% Decline
	Balance (mm)	% of Deferrals	
CRE Retail	\$14.3	11%	(96%)
CRE Office	11.6	9%	(94%)
CRE Multifamily	0.0	0%	(100%)
CRE Hospitality	73.4	56%	(66%)
C&I	8.6	7%	(95%)
CRE Other	8.2	6%	(90%)
Other Loans	15.8	12%	(88%)
Total	\$131.9	100%	(89%)

¹ Total Loans HFI excludes MW and PPP loans.



Nonperforming Loans Breakdown

TOP 10 NPL RELATIONSHIPS						
Loan Relationship	Loan Balance (in millions)	Industry	SBA Guarantee	Round 2 Deferral	Past Due	Comment
1	19,472	CRE-Childcare	No	No	No	Relationship secured by FLDT on two childcare centers. New operators leasing the facilities in 2020 with a restructure of the debt in 3Q20.
2	14,096	CRE Office	No	No	Yes	Secured by 3 buildings with an LTV approx. 76%. Borrower actively selling one building and executed new GSA lease resulting in occupancy of 66% in 1Q21.
3	13,167	C&I - Parts Wholesaler	No	No	No	PE sponsored relationship that was not past due as of quarter-end. Significant decline in sales raising going concern issues.
4	7,334	C&I-Entertainment CRE Retail	No	No	Yes	Secured by theater equipment leases and by a FLDT on the Retail CRE portion. The Retail CRE is matured and collection activity has commenced.
5	5,863	C&I - Parts Manufacturer	No	No	Yes	PE sponsored relationship used to refi existing debt. Relationship is currently under forbearance.
6	3,841	C&I - Contractor	No	No	Yes	Two loan relationship currently under restructuring negotiations pending litigation resolution.
7	3,129	OOCRE	Yes	No	Yes	Five loan relationship with funeral operator primarily impacted by natural disasters and COVID. Demand has been made.
8	2,319	CRE	Yes	No	Yes	Two loan relationship secured by office/warehouse and inventory. Borrower attempting a sale lease back.
9	1,793	C&I - Contractor	Yes	No	Yes	Operating line to a contractor in the manufacturing renovation business. Borrower is attempting to refinance this SBA guaranteed RLOC.
10	1,292	C&I - Oil and Gas	No	No	Yes	Bank's only remaining E&P loan. Pursuing liquidation of the collateral that secures the credit.
Top 10 NPLTotal	72,305	80%				
Remaining NPLs	18,261	20%				
Totals	90,566					

NPL Statistics

- NPLs total \$90.6 million, or 1.04% of total assets
- **46%** of NPLs are current on loan payments
- **80%** of NPLs are made up of 10 relationships
- Remaining NPLs have avg. balance of \$222K
- Top 10 relationships have total specific reserves of \$14.2 million

Third Quarter Resolution

During the third quarter, a \$13.8 million purchased credit deteriorated loan was resolved. It carried a \$3.4 million specific reserve and was resolved with a charge-off of \$2.1 million and forgiven interest



Pandemic Portfolio Overview

Third Quarter Review/Results

Second Quarter Review/Results

Scope

- All relationships above \$2 million that **one or more** of the following applies:
 - New payment deferral after 5/31/20 (Round 1 or Round 2)
 - Risk rating change between 3/31/20 and 8/31/20
 - Borrower was a retail operator (non-CRE) or C-store (either operator or CRE)
 - Recent covenant or borrowing base violation

- All relationships above \$2 million that **one or more** of the following applies:
 - High Risk Industry (retail CRE, hospitality, restaurant, senior housing, healthcare, leveraged lending, or energy)
 - Received a round 1 deferment
 - Received a PPP loan

Penetration

- Targeted review covered **\$1.5 billion**, or 15.9% of total commitments

- All relationships above \$20 million in commitments

- Targeted review covered **\$4.9 billion**, or 55.2% of total commitments

Results

- **No loans were downgraded below a substandard accruing risk rating**
- **\$135.7 million, or 1.5% of the total commitments, were upgraded**
 - \$74.3 million in the Retail, Office and Industrial CRE
 - \$18.3 million in Retail Supermarket/Grocery sectors
- **\$70.4 million, or 0.8% of the total commitments, were downgraded to criticized asset classification**
 - \$34.0 million to Special Mention, with \$11.3 million in Recycle Material Merchant Wholesale Industry
 - \$36.4 million to Substandard with the largest downgrade in the Chemical Manufacturing Industry

- **\$203.2mm, or 2.3% of the total commitments, were downgraded to Special Mention**
 - \$126.1 million, or 1.4%, in the Hospitality portfolio
 - \$25.4 million, or 0.3%, in the Retail CRE portfolio
- **\$31.0mm, or 0.3% of the total commitments, were downgraded to Substandard**
 - \$3.8 million, or 0.04%, in the Hospitality portfolio
 - \$17 million, or 0.2%, relates to a student housing property that is underperforming due to COVID issues
 - \$10 million, or 0.1%, downgrade is related to a fuel jobber/C-Store operator who is demonstrating poor operating performance

¹ Total Loans HFI excludes MW and PPP loans.

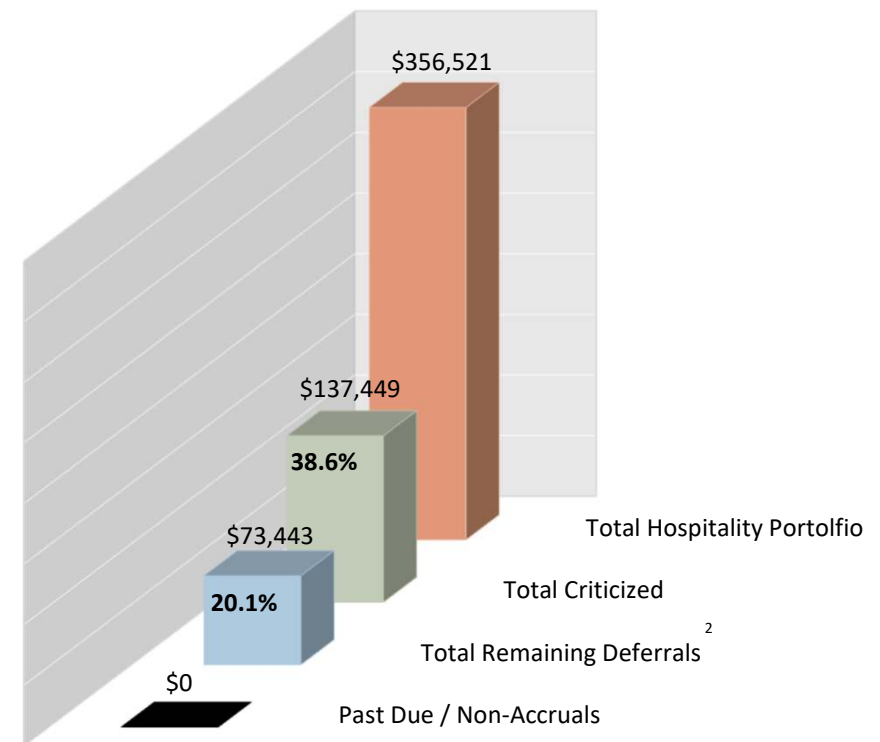


Hospitality Portfolio Drill Down

As of September 30, 2020

(\$ in millions)	#	\$ Commitment	\$ Outstanding	Avg. Loan Amount
Term	80	\$ 317.6	\$ 313.2	\$ 4.0
In-Process Construction	5	\$ 65.4	\$ 19.0	\$ 3.8
SBA / USDA	50	\$ 24.3	\$ 24.3	\$ 0.5
Total	135	\$ 407.3	\$ 356.5	\$ 2.7
% of Total Loans¹			6.2%	

- **33%** Top Tier Hotels (Marriott, Hilton, Starwood, Hyatt) / **46%** National Economy Hotels (Intercontinental, Wyndham, Best Western) / **19%** Luxury Boutique / **2%** No Flag
- Weighted average LTV of **60%** on total outstanding
- Approximately **82%** of exposure is located within the State of Texas
- **No** hotel loans were non-performing as of September 30, 2020
- 2 relationship managers oversee overwhelming majority of this portfolio. They are very experienced in this industry specifically.



¹ Total loans excludes loans held for sale, MW and PPP loans.

² Deferrals as a percentage of Hospitality loans based on loan balances as of October 22, 2020.



Hospitality Portfolio Drill Down (cont.)

As of September 30, 2020

TOP 10 HOSPITALITY RELATIONSHIPS								
Loan Relationship	Loan Balance (in millions)	Risk Rating	Hotel Type	Occupancy Rates Sept. 2020	3Q Revenue Increase	LTV	Non-Accrual	Round 2 Deferral
1	37,430	Pass Watch	Luxury	52%	142%	55%	No	Yes
2	31,894	Special Mention	Economy	74%	115%	64%	No	Yes
3	25,413	Pass Watch	Luxury	30%	341%	59%	No	No
4	20,884	Pass Watch	Top Tier	49%	68%	62%	No	No
5	16,270	Special Mention	Top Tier	44%	67%	66%	No	Yes
6	12,417	Special Mention	Economy	33%	65%	57%	No	No
7	10,623	Pass Watch	Top Tier	91%	71%	67%	No	No
8	9,935	Special Mention	Top Tier	64%	354%	69%	No	No
9	9,400	Pass Watch	Top Tier	Scheduled to complete construction 4Q20		75%	No	No
10	9,056	Special Mention	Top Tier	Construction complete with opening in 4Q20		62%	No	No
Total	183,322							
% of Portfolio	51%							

Remaining relationships in the Hospitality portfolio have an average loan balance of \$2.1 million

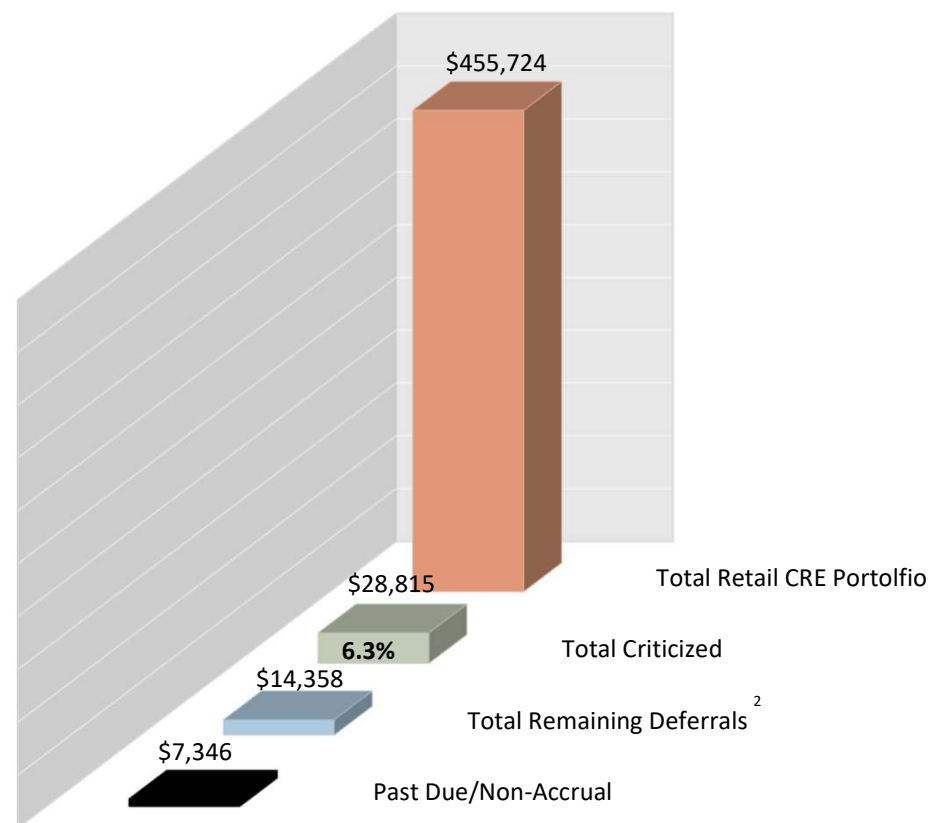


Retail CRE Portfolio Drill Down

(\$ in millions)	#	\$ Commitment	\$ Outstanding	Avg. Loan Amount
NOOCRE Retail	189	\$ 403.7	\$ 382.9	\$ 2.0
Construction Retail	26	\$ 135.1	\$ 72.8	\$ 2.8
Total	215	\$ 538.8	\$ 455.7	\$ 2.1
% of Total Loans¹			7.9%	

- Weighted average LTV of **57.5%** on total outstanding
- Approximately **6.3%** of outstanding exposure are Criticized assets
- **8** borrowers with loans in excess of \$10 million with an average LTV of **58%**
- Approximately **95%** of outstanding exposure is located in the Bank's primary market of Texas
- **0.61%** of retail loans were non-performing as of September 30, 2020

As of September 30, 2020



¹ Total loans excludes loans held for sale, MW and PPP loans.

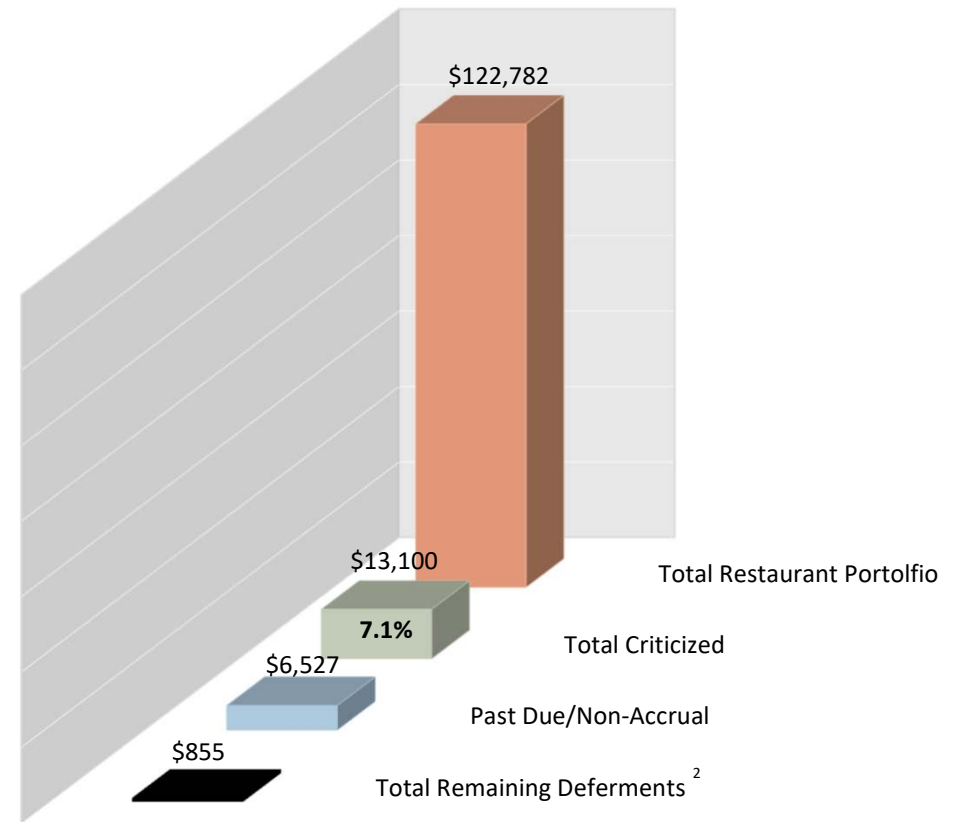
² Deferrals as a percentage of Retail CRE loans based on loan balances as of October 22, 2020.



Restaurant Portfolio Drill Down

(\$ in millions)	#	\$ Commitment	\$ Outstanding	Avg. Loan Amount
Term	101	\$ 113.0	\$ 96.8	\$ 1.0
In-Process Construction	6	\$ 7.5	\$ 5.9	\$ 1.0
SBA / USDA	49	\$ 20.1	\$ 20.1	\$ 0.4
Total	156	\$ 140.6	\$ 122.8	\$ 0.8
% of Total Loans¹			2.1%	

As of September 30, 2020



- **63%** Quick Service / **37%** Full Service
- A total of **80%** of the portfolio is secured by real estate assets with an average LTV of **60%**
- Approximately **97%** of exposure is located within the State of Texas
- **3.2%** of restaurant loans were non-performing with \$966 thousand in specific reserves
- **6** borrowers (11 loans) account for approximately \$42 million, or 36%, of the outstanding balance. All but one of these loans are secured by CRE. The one not secured by CRE is one of the most prominent chains in DFW
- Past due / Non-accrual loans are primarily in government guaranteed loans that were problem assets prior to the COVID-19 pandemic

¹ Total loans excludes loans held for sale, MW and PPP loans.

² Deferrals as a percentage of Restaurant loans based on loan balances as of October 22, 2020.



Closing



Company Overview

- **Experienced management team**
 - 35 years average banking experience
- **Strong presence in Dallas and Houston**
 - Texas is experiencing continued strong population inflow – population growth is nearly double the U.S. average
 - Significant growth opportunities within our footprint
- **Scarcity value**
 - 3rd largest bank solely focused on major Texas MSAs
- **Excellent core earnings profile has supported significant reserve build**
 - 1.82% PTPP ROAA¹ and 2.10% ACL / Total Loans HFI for 3Q20
- **Strong capital levels²**
 - 9.67% common equity tier 1 ratio
 - 12.70% total risk-based capital ratio
- **Proactive management of asset quality²**
 - Net charge offs to average loans of 0.07% for YTD 2020
 - Pandemic portfolio reviews of loan portfolio resulted in downgrades of 0.8% of total commitments
 - \$132 million of COVID-related loan deferrals (2.3% of total loans HFI³) as of October 22, 2020
- **Steady balance sheet growth²**
 - Originated 2,199 PPP loans totaling \$405.5 million, increasing total loans to \$6.7 billion
 - Total loans HFI³ grew 7.6% YoY
 - Non-time deposits increased \$120.8 million during 3Q20
 - Non-time deposits grew 18.5% YoY
- **Track record of successfully integrating acquisitions**

¹ Please refer to “Reconciliation of Non-GAAP Financial Measures” at the end of this presentation for a description and reconciliation of these non-GAAP financial measures.

² Financial data as of September 30, 2020.

³ Total Loans HFI excludes PPP loans.



Supplemental



Reconciliation of Non-GAAP Financial Measures

	As of				
	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
	(Dollars in thousands, except per share data)				
Tangible Common Equity					
Total stockholders' equity	\$ 1,185,337	\$ 1,163,749	\$ 1,149,269	\$ 1,190,797	\$ 1,205,530
Adjustments:					
Goodwill	(370,840)	(370,840)	(370,840)	(370,840)	(370,463)
Core deposit intangibles	(60,209)	(62,661)	(65,112)	(67,563)	(70,014)
Tangible common equity	<u>\$ 754,288</u>	<u>\$ 730,248</u>	<u>\$ 713,317</u>	<u>\$ 752,394</u>	<u>\$ 765,053</u>
Common shares outstanding	49,650	49,633	49,557	51,064	52,373
Book value per common share	\$ 23.87	\$ 23.45	\$ 23.19	\$ 23.32	\$ 23.02
Tangible book value per common share	\$ 15.19	\$ 14.71	\$ 14.39	\$ 14.73	\$ 14.61

	As of				
	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
	(Dollars in thousands, except per share data)				
Tangible Common Equity					
Total stockholders' equity	\$ 1,185,337	\$ 1,163,749	\$ 1,149,269	\$ 1,190,797	\$ 1,205,530
Adjustments:					
Goodwill	(370,840)	(370,840)	(370,840)	(370,840)	(370,463)
Core deposit intangibles	(60,209)	(62,661)	(65,112)	(67,563)	(70,014)
Tangible common equity	<u>\$ 754,288</u>	<u>\$ 730,248</u>	<u>\$ 713,317</u>	<u>\$ 752,394</u>	<u>\$ 765,053</u>
Tangible Assets					
Total assets	\$ 8,702,375	\$ 8,587,858	\$ 8,531,624	\$ 7,954,937	\$ 7,962,883
Adjustments:					
Goodwill	(370,840)	(370,840)	(370,840)	(370,840)	(370,463)
Core deposit intangibles	(60,209)	(62,661)	(65,112)	(67,563)	(70,014)
Tangible Assets	<u>\$ 8,271,326</u>	<u>\$ 8,154,357</u>	<u>\$ 8,095,672</u>	<u>\$ 7,516,534</u>	<u>\$ 7,522,406</u>
Tangible Common Equity to Tangible Assets	9.12%	8.96%	8.81%	10.01%	10.17%

Reconciliation of Non-GAAP Financial Measures



	For the Three Months Ended				For the Nine Months Ended			
	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	September 30, 2020	September 30, 2019	
	(Dollars in thousands)							
Net income available for common stockholders adjusted for amortization of core deposit intangibles								
Net income	\$ 22,920	\$ 24,028	\$ 4,134	\$ 29,051	\$ 27,405	\$ 51,082	\$ 61,688	
Adjustments:								
Plus: Amortization of core deposit intangibles	2,451	2,451	2,451	2,451	2,451	7,353	7,379	
Less: Tax benefit at the statutory rate	515	515	515	515	515	1,545	1,550	
Net income available for common stockholders adjusted for amortization of core deposit intangibles	\$ 24,856	\$ 25,964	\$ 6,070	\$ 30,987	\$ 29,341	\$ 56,890	\$ 67,517	
Average Tangible Common Equity								
Total average stockholders' equity	\$ 1,177,882	\$ 1,155,798	\$ 1,183,116	\$ 1,197,191	\$ 1,210,147	\$ 1,154,464	\$ 1,199,440	
Adjustments:								
Average goodwill	(370,840)	(370,840)	(370,840)	(370,840)	(370,463)	(370,840)	(369,097)	
Average core deposit intangibles	(60,209)	(62,661)	(65,112)	(67,563)	(70,014)	(64,077)	(73,965)	
Average tangible common equity	\$ 745,376	\$ 720,807	\$ 745,837	\$ 757,815	\$ 768,568	\$ 719,547	\$ 756,378	
Return on Average Tangible Common Equity (Annualized)	13.27%	14.49%	3.27%	16.22%	15.15%	10.56%	11.93%	



Reconciliation of Non-GAAP Financial Measures

	For the Three Months Ended				For the Nine Months Ended	
	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	September 30, 2019
	(Dollars in thousands)					
Operating Earnings						
Net income	\$ 22,920	\$ 24,028	\$ 4,134	\$ 29,051	\$ 27,405	\$ 51,082
Plus: Loss (gain) on sale of securities, net	8	(2,879)	-	438	-	(2,871)
Plus: Loss on sale of disposed branch assets ¹	-	-	-	-	-	-
Plus: FHLB pre-payment fees	-	1,561	-	-	-	1,561
Plus: One-time issuance of shares to all employees	-	-	-	-	-	-
Plus: Merger and acquisition expenses	-	-	-	918	1,035	-
Operating pre-tax income	22,928	22,710	4,134	30,407	28,440	49,772
Less: Tax impact of adjustments	-	(277)	-	(23)	217	(277)
Plus: Tax Act re-measurement	-	-	-	-	-	-
Plus: Other M&A tax items ²	-	-	-	829	406	-
Plus: Discrete tax adjustments ³	-	(1,799)	-	(965)	-	(1,799)
Operating earnings	\$ 22,928	\$ 21,188	\$ 4,134	\$ 30,294	\$ 28,629	\$ 48,250
Weighted average diluted shares outstanding	49,775	49,727	51,056	52,263	53,873	50,176
Diluted EPS	\$ 0.46	\$ 0.48	\$ 0.08	\$ 0.56	\$ 0.51	\$ 1.02
Diluted operating EPS	0.46	0.43	0.08	0.58	0.53	0.96

¹ Loss on sale of disposed branch assets for the nine months ended September 30, 2019 is included in merger and acquisition expense in the condensed consolidated statements of income.

² Other M&A tax items of \$829 thousand and \$406 thousand recorded during the three months ended December 31, 2019 and September 30, 2019, respectively, relate to permanent tax expense recognized by the Company as a result of deduction limitations on compensation paid to covered employees in excess of the 162(m) limitation directly due to change-in-control payments made to covered employees in connection with the Green acquisition.

³ Discrete tax adjustments of \$965 thousand were recorded during the fourth quarter of 2019 primarily due to the Company recording a net tax benefit of \$1.6 million as a result of the Company settling an audit with the IRS. The Company released an uncertain tax position reserve that was assumed in the Green acquisition resulting in a \$2.2 million tax benefit, offset by tax expense totaling \$598 thousand that were recorded due to the Tax Cuts and Jobs Act rate change on deferred tax assets resulting from the IRS audit settlement. The net IRS settlement was offset by various discrete, non-recurring tax expenses totaling \$0.6 million. A discrete tax benefit of \$1,799 was recorded in the second quarter of 2020 as a result of the Company amending a prior year Green tax return to carry back a net operating loss ("NOL") incurred by Green on January 1, 2019. The Company was allowed to carry back this NOL as result of a provision in the CARES Act which permits NOLs generated in tax years 2018, 2019 or 2020 to be carried back five years.



Reconciliation of Non-GAAP Financial Measures

	For the Three Months Ended				For the Nine Months Ended			
	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	September 30, 2020	September 30, 2019	
	(Dollars in thousands)							
Pre-Tax, Pre-Provision Operating Earnings								
Net income	\$ 22,920	\$ 24,028	\$ 4,134	\$ 29,051	\$ 27,405	\$ 51,082	\$ 61,688	
Plus: Provision (benefit) for income taxes	6,198	3,987	(684)	8,168	7,595	9,501	16,953	
Plus: Provision for credit losses and unfunded commitments	10,139	18,971	35,657	3,493	9,674	64,767	18,021	
Plus: Loss (gain) on sale of securities, net	8	(2,879)	-	438	-	(2,871)	1,414	
Plus: Loss on sale of disposed branch assets ¹	-	-	-	-	-	-	359	
Plus: FHLB pre-payment fees	-	1,561	-	-	-	1,561	-	
Plus: One-time issuance of shares to all employees	-	-	-	-	-	-	-	
Plus: Merger and acquisition expenses	-	-	-	918	1,035	-	37,683	
Pre-tax, pre-provision operating earnings	\$ 39,265	\$ 45,668	\$ 39,107	\$ 42,068	\$ 45,709	\$ 124,040	\$ 136,118	
Average total assets	\$ 8,585,926	\$ 8,689,774	\$ 8,125,782	\$ 8,043,505	\$ 8,009,377	\$ 8,449,772	\$ 7,929,028	
Pre-tax, pre-provision operating return on average assets²	1.82%	2.11%	1.94%	2.07%	2.26%	1.96%	2.30%	
Average total assets	\$ 8,585,926	\$ 8,689,774	\$ 8,125,782	\$ 8,043,505	\$ 8,009,377	\$ 8,449,772	\$ 7,929,028	
Return on average assets ²	1.06%	1.11%	0.20%	1.43%	1.36%	0.81%	1.04%	
Operating return on average assets ²	1.06%	0.98%	0.20%	1.49%	1.42%	0.76%	1.58%	
Operating earnings adjusted for amortization of core deposit intangibles								
Operating earnings	\$ 22,928	\$ 21,188	\$ 4,134	\$ 30,294	\$ 28,629	\$ 48,250	\$ 93,542	
Adjustments:								
Plus: Amortization of core deposit intangibles	2,451	2,451	2,451	2,451	2,451	7,353	7,379	
Less: Tax benefit at the statutory rate	515	515	515	515	515	1,545	1,550	
Operating earnings adjusted for amortization of core deposit intangibles	\$ 24,864	\$ 23,124	\$ 6,070	\$ 32,230	\$ 30,565	\$ 54,058	\$ 99,371	
Average Tangible Common Equity								
Total average stockholders' equity	\$ 1,177,882	\$ 1,155,798	\$ 1,183,116	\$ 1,197,191	\$ 1,210,147	\$ 1,154,464	\$ 1,199,440	
Adjustments:								
Less: Average goodwill	(370,840)	(370,840)	(370,840)	(370,463)	(370,224)	(370,840)	(369,097)	
Less: Average core deposit intangibles	(61,666)	(64,151)	(66,439)	(68,913)	(71,355)	(64,077)	(73,965)	
Average tangible common equity	\$ 745,376	\$ 720,807	\$ 745,837	\$ 757,815	\$ 768,568	\$ 719,547	\$ 756,378	
Operating return on average tangible common equity²	13.27%	12.90%	3.27%	16.87%	15.78%	10.04%	17.57%	
Efficiency ratio	48.12%	46.02%	47.61%	47.12%	43.67%	47.19%	59.42%	
Operating efficiency ratio	48.11%	45.74%	47.61%	45.67%	42.36%	47.10%	43.19%	

¹ Loss on sale of disposed branch assets for the nine months ended September 30, 2019 is included in merger and acquisition expense in the condensed consolidated statements of income.

² Annualized ratio.



Reconciliation of Non-GAAP Financial Measures

	As of				
	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
	(Dollars in thousands, except per share data)				
Operating Noninterest income					
Noninterest income	\$ 9,795	\$ 21,290	\$ 7,247	\$ 7,132	\$ 8,430
Plus: Loss (gain) on sale of securities available for sale, net	8	(2,879)	-	438	-
Operating Noninterest income	\$ 9,803	\$ 18,411	\$ 7,247	\$ 7,570	\$ 8,430
Operating Noninterest Expense					
Noninterest expense	\$ 36,408	\$ 40,061	\$ 35,545	\$ 36,284	\$ 34,630
Plus: FHLB prepayment fees	-	1,561	-	-	-
Plus: Merger and acquisition expenses	-	-	-	918	1,035
Operating Noninterest Expense	\$ 36,408	\$ 38,500	\$ 35,545	\$ 35,366	\$ 33,595
	For the Three Months Ended				
	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
	(Dollars in thousands, except per share data)				
Adjusted Net Interest Margin					
Net Interest Income	\$ 65,870	\$ 65,757	\$ 67,405	\$ 69,864	\$ 70,874
Less: Loan Accretion	3,953	3,134	4,455	5,582	4,201
Less: Deposit Premium Amortization	110	263	423	740	1,210
Adjusted Net Interest Income	\$ 61,807	\$ 62,360	\$ 62,527	\$ 63,542	\$ 65,463
Total Interest-Earning Assets	\$ 7,899,837	\$ 8,001,485	\$ 7,388,028	\$ 7,272,568	\$ 7,160,971
Adjusted Net Interest Margin	3.11%	3.13%	3.39%	3.47%	3.60%



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